

AFG ALERT

News for Dealers & Lenders...

AUTO
Financial
GROUP

AFG BALLOON LENDING - OPPORTUNITY VEHICLES SEPTEMBER-OCTOBER 2015 RESIDUAL BOOK PERIOD

CURRENT ANNOUNCEMENTS

New AFG Residual Value and Payment Quoting Software Enhancements: AFG is pleased to announce the release of numerous new time-saving enhancements to AFG's residual value and payment quoting software.

July Releases:

- The new **Buyer Quote** enhancement was released in July to all lender calculator sites. To generate and print the buyer quote, fill in the borrower's basic information on the **Personal Information** screen shown in Step 3 of the software, **'Save Quote'** and then simply click on the **'Generate Buyer Quote'** button next to the **'Generate Addendum'** button at the bottom of the page.
- The Dealership's name now appears on every page of the software and your dealership now has the option to add your logo or theirs to their software via the **'Settings'** tab. Note: Only those setup as an Admin have access to the **'Settings'** tab.
- A 'splash screen' has been added to the dealership home page with a summary of quoting and contract activity in addition to the dealership's top producer statistics.
- The **'Quotes'** page now has a quick access feature to **Edit** quotes and a picklist to **View** (and print) the current Addendum, the Buyer's Quote, or the Quote summary.

Recent Releases:

- A quick payment button has been added to the DID list. Simply click on the chart icon to the right of the 'Balloon Payment' to get a quick view of all available loan term payments for the vehicle of interest.
- The vehicle VIN is now displayed in the table under the 'Inventory' tab.
- If there is only one dealership location setup with DID, the 'Location' filter is no longer visible.
- CUDL integration: Quotes can now be sent to CUDL directly from the AFG Residual Value & Payment Quoting software. Contact your Account Manager to be setup with these capabilities.
- The layout of 'Step 2' in the software has been reformatted. Scrolling up and down on this screen to see all key fields is no longer necessary, due to moving the 'Payment Options' table to the right side of the loan details.
- Lender monthly invoices are now a single PDF with multiple pages for easy viewing and printing.

Coming Soon!

- 66 month loan term option (1/1/2016)
- **'Buyer Quote'** (pencil document) added to Dealership software (TBA)

Please don't hesitate to contact your account manager for more information or with questions on any of these enhancements. Contact numbers and email addresses can be found at the end of this alert or call AFG customer service. Our toll free number is 877-354-4234.

AFG's Dealer Inventory Download (DID) 2015 edition software! DID not only automatically calculates AFG's residuals on participating dealers' inventory, it also is an instant source of identifying opportunity vehicles with the best AFG Balloon Lending payment savings on the dealers' lots. If your dealer is not using **DID** and you are interested in learning more about what it does and how it can increase your dealership's productivity and profitability! **OR**, if you are ready to move forward and give **DID** a "test drive", call your AFG Account Manager today for more information on DID and its many other benefits!

The following **Pre-Owned Vehicle Opportunity "Hot List"** and **New Vehicle Opportunity "Hot List"** are intended to help Lenders and Dealers identify the best AFG Balloon Lending opportunity vehicles.

Note: *Loan term offerings and underwriting guidelines will vary by lender.*

PRE-OWNED VEHICLE OPPORTUNITY "HOT LIST"

What's on this current Pre-Owned Opportunity Hot List? Great 2014 pre-owned opportunities, driven by LARGE numbers of a variety of factory program vehicle RETURNS and returned Hi-Line RAC units are listed below. Available "advance" is SUBSTANTIAL!!!! The 2013-2010 rental returns also present great opportunities. During each Automotive Leasing Guide (ALG) book period, there are always particularly advantageous opportunities based on the relationship between selling price and residual value. This SEP-OCT book period, is no exception. A quick glance at the following examples will show there are vehicles that savvy dealers will want to acquire as inventory and market to build traffic and generate profit.

The following pre-owned examples are approximate and meant only as a starting point. They are based on Manheim Market Report (MMR), approximately **\$2,500.00 Gross Profit** and **no money down**. No TTL, transportation, buy fees, recon or "pack" is calculated. The calculation for conventional financing is based on a 3% interest rate and the AFG RBF program rate is 4%. Miles and purchase values are based on Manheim Market Report auction averages. These examples were selected for more than their payments. These are vehicles that are available for purchase based on auction transaction frequency as audited using MMR. Annual allowable miles are calculated at 12,000.

Pre-Owned Vehicle Opportunity "Hot List"

Year / Make / Model	Recent Sales	Miles	Wholesale + \$2,500	AFG RBF		Conv. Fin.
				36	60	48 / 60 / 72
2012 Acura TL FWD 4dr Sdn	100	32,500	\$20,000	\$294	\$239	\$443 / \$359 / \$304
2012 BMW 3 Series 4dr Sdn 328i	165+	31,400	\$23,900	\$458	\$349	\$529 / \$429 / \$363
2012 BMW 5 Series 4dr Sdn 528xi	115+	38,100	\$27,700	\$461	\$380	\$613 / \$498 / \$421
2014 Chevrolet Cruze 4dr Sdn 1LT	235+	30,200	\$13,900	\$209	\$170	\$308 / \$250 / \$211
2013 Chevrolet Cruze 4dr Sdn 1LT	155+	47,000	\$12,400	\$170	\$143	\$274 / \$223 / \$188
2014 Chevrolet Cruze 4dr Sdn 2LT	155+	27,600	\$15,200	\$216	\$181	\$336 / \$273 / \$231
2012 Chevrolet Cruze 4dr Sdn LS	110+	43,700	\$11,200	\$184	\$145	\$248 / \$201 / \$170
2014 Chevrolet Impala Ltd FFV 4dr Sdn LT	225	27,400	\$15,400	\$267	\$198	\$341 / \$277 / \$234
2013 Chevrolet Impala 4dr Sdn LT	240+	54,500	\$11,500	\$159	\$131	\$255 / \$207 / \$175
2012 Chevrolet Impala 4dr Sdn LT	120+	70,200	\$10,600	\$156	\$126	\$235 / \$190 / \$161
2011 Chevrolet Impala 4dr Sdn LT	185+	87,300	\$9,100	\$142	\$107	\$201 / \$164 / \$138
2014 Chevrolet Malibu 4dr Sdn LT	170+	35,100	\$16,300	\$250	\$196	\$361 / \$293 / \$248
2013 Chevrolet Malibu 4dr Sdn LS	130	48,600	\$13,600	\$204	\$162	\$301 / \$244 / \$207
2014 Chrysler 300 V6 4dr Sdn	170	21,100	\$20,900	\$294	\$248	\$463 / \$376 / \$318
2013 Chrysler 200 4dr Sdn Touring	250+	46,700	\$12,200	\$195	\$153	\$270 / \$219 / \$185
2014 Chrysler T&C 4dr Wgn Touring	620	31,200	\$21,500	\$340	\$269	\$476 / \$386 / \$327
2013 Chrysler T&C 4dr Wgn Touring	225+	31,000	\$18,800	\$279	\$230	\$416 / \$338 / \$286
2010 Chrysler T&C 4dr Wgn Touring	100	102,000	\$10,000	\$142	\$117	\$221 / \$180 / \$152
2014 Dodge Avenger 4dr Sdn SE	245+	29,600	\$13,400	\$209	\$164	\$297 / \$241 / \$204
2013 Dodge Avenger 4dr Sdn SE	355+	50,500	\$11,700	\$175	\$140	\$259 / \$210 / \$178
2014 Dodge Charger 4dr Sdn SE	250+	26,900	\$18,500	\$240	\$202	\$409 / \$332 / \$281
2013 Dodge Charger 4dr Sdn SE	195+	42,800	\$17,000	\$235	\$196	\$376 / \$305 / \$258
2010 Dodge Charger 4dr Sdn SXT	195+	96,700	\$10,500	\$143	\$116	\$232 / \$189 / \$160
2013 Dodge DART 4dr Sdn SXT	160	39,900	\$12,400	\$196	\$152	\$274 / \$223 / \$188
2014 Dodge Grand Caravan 4dr Wgn SXT	270+	32,600	\$19,000	\$315	\$242	\$421 / \$341 / \$289
2013 Dodge Grand Caravan 4dr Wgn SXT	180+	58,900	\$14,700	\$197	\$161	\$305 / \$248 / \$210
2014 Ford Edge AWD V6 4dr SUV 3.5L Ltd	230+	32,300	\$25,800	\$336	\$299	\$571 / \$464 / \$392
2013 Ford Edge FWD V6 4dr SUV 3.5L SEL	325	31,000	\$22,500	\$353	\$289	\$498 / \$404 / \$342
2014 Ford Escape 4WD 4dr SUV 2.0L Titanium	355+	28,300	\$24,100	\$343	\$302	\$533 / \$433 / \$366
2014 Ford Escape FWD 4dr SUV 1.6L SE	230+	24,800	\$19,100	\$279	\$243	\$423 / \$343 / \$290
2013 Ford Escape FWD 4dr SUV 1.6L SE	280	40,800	\$17,000	\$237	\$211	\$376 / \$305 / \$258
2013 Ford Escape 4WD 4dr SUV 1.6L SE	235+	48,000	\$17,300	\$231	\$209	\$383 / \$311 / \$263
2012 Ford Escape FWD 4C 4dr Sport Utility XLT	160+	45,400	\$15,500	\$259	\$208	\$343 / \$279 / \$236

2014 Ford Explorer 4WD V6 4dr SUV Ltd	230	32,200	\$29,500	\$383	\$341	\$653 / \$530 / \$448
2013 Ford Explorer 4WD V6 4dr SUV XLT	365+	42,700	\$26,300	\$364	\$318	\$582 / \$473 / \$400
2014 Ford Fiesta 4dr Hatchback SE	180+	34,000	\$11,800	\$161	\$130	\$261 / \$212 / \$179
2013 Ford Fiesta 4dr Hatchback SE	255+	45,300	\$10,100	\$134	\$112	\$224 / \$181 / \$153
2014 Ford Focus 4dr Sdn SE	760+	27,300	\$13,500	\$192	\$164	\$299 / \$243 / \$205
2013 Ford Focus 4dr Sdn SE	960	40,200	\$12,000	\$176	\$151	\$266 / \$216 / \$182
2012 Ford Focus 4dr Sdn SE	280+	48,900	\$11,000	\$161	\$136	\$243 / \$198 / \$167
2014 Ford Focus 4dr Hatchback SE	645	29,300	\$13,800	\$196	\$168	\$305 / \$248 / \$210
2013 Ford Focus 4dr Hatchback SE	310+	40,400	\$12,400	\$182	\$156	\$274 / \$223 / \$188
2012 Ford F150 4WD V6 CR 3.5L XLT	120+	55,400	\$27,100	\$383	\$315	\$600 / \$487 / \$412
2014 Ford Fusion FWD 4dr Sdn 2.0L SE	570+	31,100	\$17,100	\$197	\$183	\$379 / \$307 / \$260
2014 Ford Fusion FWD 4dr Sdn 2.5L SE	465+	32,500	\$16,100	\$194	\$176	\$356 / \$289 / \$245
2013 Ford Fusion FWD 4dr Sdn 2.5L SE	1,200	46,400	\$14,000	\$170	\$160	\$310 / \$252 / \$213
2013 Ford Fusion FWD 4dr Sdn 1.6L SE	555+	39,000	\$15,300	\$201	\$183	\$339 / \$275 / \$232
2012 Ford Fusion FWD 4dr Sdn SEL	370	43,000	\$13,900	\$214	\$178	\$308 / \$250 / \$211
2012 Ford Fusion FWD 4dr Sdn SE	485+	52,600	\$12,400	\$197	\$166	\$274 / \$223 / \$188
2011 Ford Fusion FWD 4dr Sdn SE	160+	85,100	\$9,700	\$161	\$133	\$215 / \$174 / \$147
2010 Ford Fusion FWD 4dr Sdn SE	180+	100,800	\$8,500	\$149	\$114	\$188 / \$153 / \$129
2014 Ford Mustang V6 2dr Convertible	370+	41,300	\$17,400	\$260	\$211	\$385 / \$313 / \$264
2013 Ford Mustand V6 2dr Convertible	145+	49,500	\$14,200	\$163	\$153	\$314 / \$255 / \$216
2014 Ford Mustang V6 2dr Coupe	205+	29,500	\$17,900	\$268	\$221	\$396 / \$322 / \$272
2015 Ford Taurus FWD V6 4dr Sdn Ltd.	310+	29,700	\$21,200	\$301	\$242	\$469 / \$381 / \$322
2014 Ford Taurus FWD V6 4dr Sdn Ltd.	470+	31,600	\$19,900	\$244	\$213	\$440 / \$358 / \$302
2014 Ford E250 Econoline V8 CARGO 4.6L	525+	9,800	\$21,700	\$398	\$295	\$480 / \$390 / \$330
2013 Ford F150 4WD V6 Crew Cab 3.5L XLT	125+	38,500	\$29,000	\$390	\$314	\$642 / \$521 / \$441
2014 GMC Savana G2500 Van FFV CARGO	410+	10,400	\$21,200	\$344	\$264	\$469 / \$381 / \$322
2015 Ford T350 Wagon V6 FFV Passenger XLT	150+	20,500	\$30,300	\$472	\$389	\$671 / \$544 / \$460
2012 Honda Accord 4dr Sdn LX	445+	34,700	\$13,700	\$182	\$156	\$303 / \$246 / \$208
2012 Honda Accord 4dr Sdn SE	610+	32,200	\$15,000	\$200	\$171	\$332 / \$270 / \$228
2012 Honda Civic 4dr Sdn EX	280+	36,800	\$13,500	\$195	\$162	\$299 / \$243 / \$205
2012 Honda Civic 4dr Sdn LX	470+	35,600	\$12,600	\$187	\$152	\$279 / \$226 / \$191
2014 Hyundai Accent 4dr Sdn GLS	160+	31,900	\$12,100	\$191	\$153	\$268 / \$217 / \$184
2013 Hyundai Accent 4dr Sdn GLS	270+	42,700	\$10,900	\$163	\$136	\$241 / \$196 / \$166
2014 Hyundai Elantra 4dr Sdn SE	285+	30,500	\$13,700	\$196	\$163	\$303 / \$246 / \$208
2013 Hyundai Elantra 4dr Sdn GLS	805+	31,600	\$13,200	\$188	\$156	\$292 / \$237 / \$201
2013 Hyundai Elantra 4dr Sdn Ltd	230	26,400	\$15,700	\$231	\$190	\$348 / \$282 / \$239
2014 Hyundai Sonata 4dr Sdn 2.4L GLS	260+	32,100	\$15,200	\$208	\$170	\$336 / \$273 / \$231
2013 Hyundai Sonata 4dr Sdn GLS	730+	35,900	\$13,900	\$193	\$157	\$308 / \$250 / \$211
2012 Hyundai Sonata 4dr Sdn GLS	225	47,100	\$12,700	\$174	\$142	\$281 / \$228 / \$193
2011 Hyundai Sonata 4dr Sdn GLS	135+	82,900	\$10,400	\$159	\$127	\$230 / \$187 / \$158
2013 Infiniti G37 4dr Sdn Journey	370+	22,600	\$23,400	\$334	\$290	\$518 / \$420 / \$356
2012 Infiniti G37 4dr Sdn Journey	250+	36,900	\$20,800	\$319	\$260	\$460 / \$374 / \$316
2013 Infiniti G37 4dr Sdn X	450+	23,100	\$22,800	\$297	\$270	\$505 / \$410 / \$346
2012 Infiniti G37 4dr Sdn X	375+	36,100	\$21,300	\$312	\$262	\$471 / \$383 / \$324
2014 Jeep Grand Cherokee 4WD 4dr SUV Ltd	160	30,000	\$31,000	\$474	\$403	\$686 / \$557 / \$471
2012 Jeep Grand Cherokee 4WD FFV 4dr Laredo	100	48,700	\$23,400	\$421	\$331	\$518 / \$420 / \$356
2014 Kia Forte 4dr Sdn LX	240+	21,500	\$13,500	\$177	\$156	\$299 / \$243 / \$205

2014 Kia Optima 4dr Sdn LX	245+	26,400	\$16,100	\$230	\$192	\$356 / \$289 / \$245
2013 Kia Optima 4dr Sdn LX	230	41,700	\$14,000	\$198	\$167	\$310 / \$252 / \$213
2012 Kia Optima 4dr Sdn LX	160+	39,000	\$13,800	\$215	\$166	\$305 / \$248 / \$210
2013 Lexus ES 350 4dr Sdn	200+	28,200	\$28,400	\$414	\$352	\$629 / \$510 / \$432
2012 Lexus ES 350 4dr Sdn	175	33,000	\$23,100	\$335	\$287	\$511 / \$415 / \$351
2013 Lexus GS 350 4dr Sdn	130+	29,200	\$32,500	\$414	\$373	\$719 / \$584 / \$494
2013 Lexus RX 350 AWD 4dr Sdn	260+	31,500	\$33,300	\$478	\$420	\$737 / \$598 / \$506
2013 Lincoln MKX AWD 4dr SUV	140+	28,000	\$29,500	\$454	\$378	\$653 / \$530 / \$448
2014 Lincoln MKZ FWD V6 4dr Sdn	175+	31,600	\$24,200	\$352	\$297	\$536 / \$435 / \$368
2012 Lincoln MKZ FWD V6 4dr Sdn	100+	31,100	\$17,500	\$289	\$230	\$387 / \$314 / \$266
2013 MB C Class 4dr Sdn C250	365	24,900	\$24,100	\$387	\$306	\$533 / \$433 / \$366
2013 MB C Class 4dr Sdn C300 4Matic	460+	24,600	\$25,800	\$436	\$338	\$571 / \$464 / \$392
2013 Nissan Altima 4dr Sdn SV	430+	33,100	\$15,600	\$226	\$177	\$345 / \$280 / \$237
2014 Nissan Altima 4dr Sdn S	475+	31,200	\$15,600	\$190	\$157	\$345 / \$280 / \$237
2013 Nissan Altima 4dr Sdn S	815+	42,600	\$14,200	\$172	\$144	\$314 / \$255 / \$216
2012 Nissan Altima 4dr Sdn S	1,765+	40,100	\$13,600	\$190	\$154	\$301 / \$244 / \$207
2011 Nissan Altima 4dr Sdn S	160+	81,300	\$10,400	\$121	\$111	\$230 / \$187 / \$158
2010 Nissan Altima 4dr Sdn S	160+	89,800	\$9,400	\$116	\$105	\$208 / \$169 / \$143
2014 Nissan Maxima 4dr Sdn S	120+	27,000	\$19,000	\$216	\$200	\$421 / \$341 / \$289
2013 Nissan Maxima 4dr Sdn S	125+	49,800	\$16,100	\$171	\$163	\$356 / \$289 / \$245
2012 Nissan Maxima 4dr Sdn S	750	37,700	\$18,900	\$285	\$229	\$418 / \$340 / \$287
2013 Nissan Rogue AWD 4dr Wgn SV	155+	28,600	\$18,000	\$269	\$216	\$398 / \$323 / \$273
2012 Nissan Rogue AWD 4dr Wgn S	280+	33,900	\$16,000	\$275	\$207	\$354 / \$288 / \$243
2012 Nissan Rogue AWD 4dr Wgn SL	265+	36,000	\$18,600	\$301	\$236	\$412 / \$334 / \$283
2012 Nissan Rogue AWD 4dr Wgn SV	405+	36,000	\$16,700	\$265	\$208	\$370 / \$300 / \$254
2014 Nissan Sentra 4dr Sdn SV	230+	26,100	\$16,800	\$285	\$219	\$372 / \$302 / \$255
2013 Nissan Sentra 4dr Sdn SV	195+	30,700	\$13,000	\$197	\$161	\$288 / \$234 / \$198
2012 Nissan Sentra 4dr Sdn SR	570+	33,200	\$12,300	\$181	\$151	\$272 / \$221 / \$187
2014 Nissan Versa 4dr Sdn SV	140+	34,700	\$11,600	\$175	\$138	\$257 / \$208 / \$176
2014 Toyota Camry 4dr Sdn LE	290	31,400	\$15,900	\$218	\$176	\$352 / \$286 / \$242
2013 Toyota Camry 4dr Sdn LE	170	34,600	\$14,400	\$174	\$154	\$319 / \$259 / \$219
2012 Toyota Camry 4dr Sdn LE	600	35,700	\$14,600	\$208	\$169	\$323 / \$262 / \$222
2011 Toyota Camry 4dr Sdn LE	195+	74,900	\$11,400	\$148	\$124	\$252 / \$205 / \$173
2014 Toyota Camry 4dr Sdn SE	605+	29,100	\$17,000	\$213	\$182	\$376 / \$305 / \$258
2013 Toyota Camry 4dr Sdn SE	200+	40,300	\$15,200	\$176	\$159	\$336 / \$273 / \$231
2012 Toyota Camry 4dr Sdn SE	800	36,300	\$15,800	\$209	\$177	\$350 / \$284 / \$240
2014 Toyota Corolla 4dr Sdn LE	310	33,100	\$14,900	\$196	\$169	\$330 / \$268 / \$226
2013 Toyota Corolla 4dr Sdn LE	405+	37,800	\$13,100	\$181	\$152	\$290 / \$235 / \$199
2012 Toyota Corolla 4dr Sdn LE	250+	39,700	\$12,400	\$195	\$152	\$274 / \$223 / \$188
2010 Toyota Corolla 4dr Sdn LE	145+	91,000	\$9,200	\$140	\$112	\$204 / \$165 / \$140
2013 Toyota Corolla 4dr Sdn S	125+	33,900	\$14,400	\$225	\$177	\$319 / \$259 / \$219
2012 Toyota Rav4 4WD 4dr Wgn	430	34,500	\$16,900	\$222	\$187	\$374 / \$304 / \$257
2014 VW Jetta 4dr Sdn SE	165+	32,600	\$13,900	\$203	\$174	\$308 / \$250 / \$211
2013 VW Jetta 5C 4dr Sdn SE	140	42,000	\$12,600	\$183	\$153	\$279 / \$226 / \$191
2013 VW Passat 5C 4dr Sdn SE	155+	38,800	\$14,200	\$175	\$153	\$314 / \$255 / \$216
2012 VW Passat 5C 4dr Sdn SE	230	33,200	\$14,000	\$201	\$172	\$310 / \$252 / \$213
2012 Volvo S60 4dr Sdn	100+	38,100	\$17,200	\$228	\$204	\$381 / \$309 / \$261

NEW VEHICLE HOT LIST

What's selling at AFG? This list is based on ACTUAL transaction reports from the past two months.
Past performance is no guarantee of future results since Factory programs change regularly.

New Vehicle "Hot List"	
2016 Acura MDX	2015 GMC Trucks ACADIA
2016 Chevrolet Trucks COLORADO	2015 GMC Trucks SIERRA 1500
2016 Ford FUSION	2015 GMC Trucks SIERRA 2500HD
2016 Honda HR-V	2015 GMC Trucks SIERRA 2500HD DENALI
2016 Mazda CX-5	2015 GMC Trucks TERRAIN
2016 Subaru FORESTER	2015 GMC Trucks YUKON
2015 Chevrolet CAMARO	2015 Honda ACCORD SEDAN
2015 Chevrolet CRUZE	2015 Honda CR-V
2015 Chevrolet IMPALA	2015 Honda ODYSSEY
2015 Chevrolet MALIBU	2015 Honda PILOT
2015 Chevrolet SONIC	2015 Hyundai SONATA
2015 Chevrolet Trucks CAPTIVA SPORT	2015 Jeep CHEROKEE
2015 Chevrolet Trucks COLORADO	2015 Jeep COMPASS
2015 Chevrolet Trucks EQUINOX	2015 Jeep GRAND CHEROKEE
2015 Chevrolet Trucks SILVERADO 1500	2015 Jeep PATRIOT
2015 Chevrolet Trucks SILVERADO 2500HD	2015 Jeep RENEGADE
2015 Chevrolet Trucks SUBURBAN	2015 Jeep WRANGLER
2015 Chevrolet Trucks TAHOE	2015 Lexus RX 350
2015 Chevrolet Trucks TRAVERSE	2015 Mazda CX-5
2015 Chevrolet VOLT	2015 Mitsubishi OUTLANDER
2015 Chrysler 200	2015 Nissan ALTIMA
2015 Chrysler 300	2015 Nissan ROGUE
2015 Chrysler TOWN and COUNTRY	2015 Ram Trucks RAM 1500
2015 Dodge CHALLENGER	2015 Ram Trucks RAM 2500
2015 Dodge CHARGER	2015 Ram Trucks RAM 3500
2015 Dodge DART	2015 Subaru FORESTER
2015 Dodge GRAND CARAVAN	2015 Subaru WRX
2015 Dodge Trucks DURANGO	2015 Subaru XV CROSSTREK
2015 Dodge Trucks JOURNEY	2015 Toyota 4RUNNER
2015 Ford MUSTANG	2015 Toyota HIGHLANDER
2015 Ford Trucks ESCAPE	2015 Toyota RAV4
2015 Ford Trucks F-150	2015 Toyota TACOMA
2015 Ford Trucks F-250 SUPER DUTY	2015 Toyota TUNDRA
2015 Ford Trucks F-350 SUPER DUTY	2015 Volkswagen JETTA SEDAN

The **AFG** balloon lending program is a "fully insured walk-away balloon" payment program. On a 36 month "walk-away" balloon, the buyer makes 35 payments and when the balloon payment is due the buyer can pay off the balloon through a trade-in, private sale, refinance or simply "walk-away." The customer can also pay off the loan anytime during the term of the loan with no prepayment penalty.

AFG REMARKETING SERVICES

Auto Financial Group has redefined the dialog of Remarketing. Our vehicle liquidation process is logistical and national, enabling our customers to get enhanced value for each repossession. We have established relationships with an extensive number of premier auction companies in all fifty states which ultimately gives us unmatched, hands-on experience in the market. **Click here to read more about AFG's Remarketing Services.**

Please contact us if you have any questions or if there is anything we can do to help your profit efforts!

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